METS New Product Innovations

Dear Partner,

We've been extra (actually xxxxtra!) busy and have **6 new** products to introduce at METS 2024 which are innovative and bring new market opportunities & solutions for all our customers. We're also launching our new **Njord Cloud platform** for real time boat monitoring, historical analysis, analytics/maintenance and advanced AI functionality. It's a step change in technology for the whole industry and based around our new **NjordLINK gateway**.

We've also been nominated for the DAME design award. Just 58 products from 10000's products on display at METS make it to this stage and we've both OneFix and MOB Alert in the selection – a double whammy and a first for many in the industry! That also brings us to a total of 14 DAME Award nominations.

New products include:

- **NjordLINK –** *A cutting edge NMEA 2000 to Njord Cloud gateway integrated with our new Njord Cloud platform. All your boat data to the cloud and if you imagine an application or solution, Njord cloud can create it*

- **NavLINK Blue –** *NMEA 2000 to BlueTooth Gateway which opens BT devices & sensors to the world of NMEA 2000 and connects NMEA 2000 to phones and tablets via this convenient platform*

- **MOB Alert –** *Universal MOB Alarm with NMEA 2000 interfacing for any system*

- **OneFix –** *Hi-Precision GNSS positioning from 4 satellite networks with robust anti spoofing, advanced algorithmic positional calculations and reliability at an exceptional price*

- **NavAlarm** – *Plug in 102dB sounder for NMEA 2000 systems – ideal for use with NavAlert, COAlert & MOBAlert*

- **Nexux Connect –** *Affordable, fast, hi-speed internet afloat via LTE 4G/5G with optional Starlink connectivity too*

Call by and see us on1:533. Exciting products, exciting times and a great start to 2025

The Digital Yacht team

www.digitalyachtamerica.com

DAME NOMINATED 2024

TWO PRODUCTS NOMINATED

NjordLINK

- The universal, easy install, low-cost gateway to the Njord cloud platform
- Delivers all NMEA 2000 data to the cloud for real time monitoring, advanced historical and maintenance analysis and new AI features
- Njord cloud apps bring revolutionary new solutions for boats and boat users
- Connects to any internet source from 4G/5G, Wi-Fi and satellite for universal connectivity
- Free app always shows boat location and data
- Easy set up and Njord Cloud account creation with app allowing end to end, encrypted data
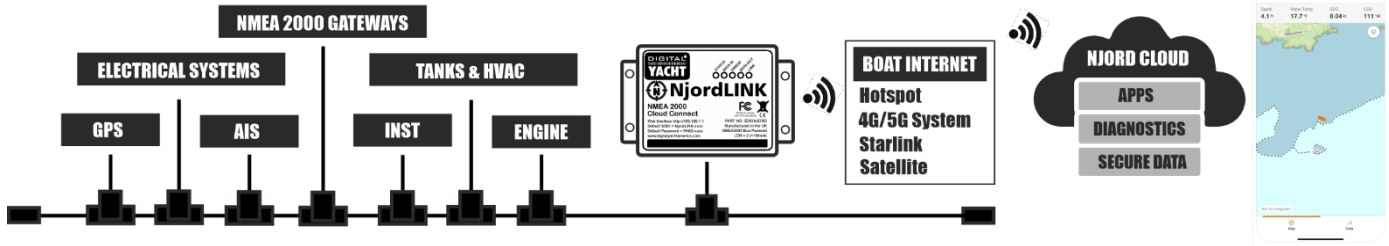

Product	Part Number	UPC	Price US$
NJORDLINK NMEA 2000 TO CLOUD SERVER	ZDIGNJORD	703791696758	$199.95 **50% Discount - Just $99.95 for dealers***

* Amazing introductory deal for dealer orders at METS

NjordLINK Cloud

- NjordCloud is the backbone of our new connectivity solution – all boat NMEA data is securely saved and available for applications, analysis, diagnostics and control
- NjordCloud is bi-directional too so you can easily send data or commands to your boat network and also generate alerts from boat information to create a phone/email alert
- Get on-line and connected in minutes with our free NjordLINK app
- Customisable apps for boat builders, equipment manufacturers and organisations to create the platform you need for your users
- Simple APIs and programming scripts for developers – imagine it, Njord cloud enables it!

NavLINK Blue

- NMEA 2000 to Bluetooth Gateway bringing NMEA 2000 connectivity to BT sensors plus phones, tablets and PCs
- DY SDK available for quick deployment of BT connectivity
- Wireless set up of device via browser interface for easy interfacing
- Turn your iPad into a sophisticated & attractive NMEA 2000 instrument display with NMEA Remote – METS only – Purchase a NavLINK Blue and download NMEA Remote for iOS for demo and get $50 credit

Product	Part Number	UPC	Price US$
NAVLINK BLUE NMEA 2000 TO BT SERVER	ZDIGNLINKBT	703791696710	$279.95

MOB Alert

- Simple MOB alert system for any NMEA 2000 boat network
- Activation creates "synthetic" AIS/SART MOB beacon alert as well as new MOB PGN alerts from NMEA standards to enable MOB pop up on MFDs
- Add multiple switches on larger vessels
- Meets current sail racing rules to have MOB button within arm's reach of helm
- Affordable safety from Digital Yacht

MOB ALERT INCLUDES MOB SWITCH PANEL PLUS YOU CAN ADD ANY 3RD PARTY SWITCH DEVICE

Product	Part Number	UPC	Price US$
MOBALERT MOB SYSTEM	ZDIGMOBALERT	703791696697	$249.95

NavAlarm

- Universal NMEA 2000 alarm – guaranteed to wake even the deepest sleeping crew member!
- Ultra loud 102dB sounder for any NMEA 2000 alert
- Compatible with standard NMEA 2000 alert PGNs – becoming mandatory for MFDs from all manufacturers
- Dual volume alert levels
- Ultra rugged and IPx5 waterproof protection
- Integrated silence/reset switch
- Ideal accessory for CO Alert, MOB Alert or NavAlert products and any other NMEA 2000 device generating Alert PGN – EG: Sea AI, Talos lightening alert etc

Product	Part Number	UPC	Price US$
NAVALARM NMEA 2000 SOUNDER	ZDIGNALARM	703791696727	$199.95

OneFix Precision GNSS System

- Transform any nav system with the ultimate and affordable positioning solution
- L1/L5 hi-precision GNSS receiver with QuadNav positioning
- GPS, Galileo, Beidou and NavIC compatibility with optional Glonass sensor. Gives sub 1m accuracy and fast 10Hz updates
- Advanced anti-spoofing algorithms and resistant to interference
- Multiple outputs: NMEA 2000, NMEA 0183, wireless, SD card (for voyage recording) and timing pulse
- Integrated web interface with satellite analytics plus nav, event & tracking features

Product	Part Number	UPC	Price US$
ONEFIX PRECISION GNSS SYSTEM	ZDIGONEFIX	703791696772	$479.95

NeXuX Connect – Internet Afloat

- Hi speed, affordable internet with latest Cat 6 modem technology and MIMO dual element antenna for up to 300MBs connectivity
- Easy installation with single (dual element) external antenna that fits standard 1" mounts
- Dual band Wi-Fi with external Wi-Fi bridge (2.4/5GHz) for marina hotspots
- Dual SIM
- 3 x LAN and 1 x WAN for Starlink compatibility
- Ideal Starlink and general-purpose on-board router
- Integrated GPS tracking and SMS alerting
- Add NMEA 2000 cloud connectivity with NjordLINK

Product	Part Number	UPC	Price US$
NEXUX CONNECT INTERNET AFLOAT SYSTEM	ZDIGNXX	703791696765	$1099.95